

Mortgage and Protection Adviser

Job Summary

A new opportunity has opened for a handful of mortgage brokers to work within the brand new mortgage brokerage team of a fast growing property services group start up based in Harrow. With prospects to a management position with share options and revenue share setup, from the outset.

Joining a team of experienced mortgage and protection advisers and assistants - your role will be to support this new department.

Incentive driven package and potential to earn share in this business START UP OF THE YEAR 2017.

CeMAP qualified or equivalent, with at least one years' experience working within the mortgage market. This could have been in a financial institution, mortgage brokerage, estate agency, or related industry within the UK.)

The ideal candidate will have:

- An entrepreneurial approach to business.
- Experience of working in a target-driven, customer-focused environment.
- A proven track record of sales.
- Expertise knowledge of the mortgage and protection markets.
- Business development skills.
- Ability to work on own initiative and as part of a team.
- Excellent interpersonal skills.
- Motivation, drive and determination

Key responsibilities and activities will include:

- Developing and maintaining a client base with a view to securing lending, protection and general insurance business and looking for any other opportunities to generate revenue.
- Maximising mortgage sales potential with a proactive approach to business development and securing new clients.
- Developing relationships with our estate agency team and other areas of the business to maximise lead and income generation.
- Working closely with your dedicated administrator to ensure that cases moves from the point of application to completion in a timely fashion, to deliver the best customer outcome.

Company Information

Setup in 2016, Doorsteps is on a mission to change the face of estate agency in the UK. We imagined a world, where you could sell your house for less than a hundred pounds and you wouldn't have to leave your home. We are often asked how we can be so cheap, we respond by asking why is everyone else so expensive? 15-20 new home sellers choose to sell with Doorsteps every day, a number that is set to grow rapidly in the coming months and years! Now 10th Largest Estate Agent in Britain and Best Emerging Online Agent 2018.

Opportunity for exponential career progression and ownership within the company.

Job Type: Full-time

Salary: £30,000.00 to £75,000.00 /year